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Assessment Report

Presented to

Jesonwood Forest Products (ZJ)Co., Ltd.

浙江杰诚威林产品有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner
Company Address	No.598 Gaoxin Road, Huanzhu Industrial Zone, Wuxing District, Huzhou City, Zhejiang Province, China
City / Country:	Huzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	jesonwood
Gold Supplier Company Name:	Jesonwood Forest Products (ZJ) Co., Ltd.
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Service Provided by Intertek

Report No.: 20720302_P+T





Report Number:	20720302_P+T	Assessment Type	Trade Assessment&Production Assessment
Date of Assessment:	13/Jul./2020	Report Date:	13/Jul./2020
Assessor's Name:	Andrew Tong	Validity Period:	14/Jul./2020 – 13/Jul./2021
Reviewed By:	Sherman Zhang	Online Verification:	https://www.intertek.com.cn/ASVService/Home/IndexCN

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**Section 1: Company Overview**

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91330500679564303T
Year Established:	18/Sep./2008	Validity Period:	18/Sep./2008-17/Sep./2058
Export Experience:	12 Years	Industry Experience:	12 Years
Registered Address:	No.598 Gaoxin Road, Huanzhu Industrial Zone, Wuxing District, Huzhou City, Zhejiang Province,China		
Company Address:	No.598 Gaoxin Road, Huanzhu Industrial Zone, Wuxing District, Huzhou City, Zhejiang Province,China		
Is It Listed Company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code:	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration Bureau of Huzhou Wuxing Branch
Registered Capital:	USD6,000,000		
Corporate Representative:	Mr.Jianmin Lu		
Industry:	Flooring		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer&Trading Company		
Type of Ownership:	<input type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input checked="" type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Solid Wood Flooring;Engineered Wood Flooring		
1.2 Company Building Information			
Certification Type:	<input type="checkbox"/> Land Certification <input checked="" type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed		
Total Building Size:	9067 m ²		
Number of Building(s) :	3		
Office Size:	1734 m ²		

Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- AOGM[Assistant Of GM] AOGM --- Sales[Sales Dept.] AOGM --- Admin[Admin. Dept.] AOGM --- Finance[Finance Dept.] AOGM --- Purchase[Purchase Dept.] AOGM --- Production[Production Dept.] AOGM --- Technical[Technical Dept.] AOGM --- Quality[Quality Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Vice GM	1	0	1	
Sales Dept.	5	0	5	
Admin Dept.	2	0	2	
Finance Dept.	3	0	3	
Purchase Dept.	1	0	1	
Production Dept.	80	0	80	
Technical Dept.	1	0	1	
Quality Dept.	8	0	8	
Total Number:	102	0	102	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
N/A	Mr.Cheng Lu	Generalmanag er	Post graduate	7 Years

Section 3: Current Export Situation

Current Export Situation	
Thereare	<u>5</u> foreign trading employees in the company.



Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	Japanese	Yes	Yes
11-20 Years	0	French	Yes	Yes
6-10 Years	2	N/A	N/A	N/A
2-5 Years	2	N/A	N/A	N/A
Less than 2 years	1	N/A	N/A	N/A
Does the company have a valid export license?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Export License Registration No.:		N/A		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Shanghai Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> MoneyGram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
ProductCategory		Num	Unit	
Solid Wood Flooring		30	Days	
Engineered Wood Flooring		30	Days	
Average Sampling Time				
ProductCategory		Lead Time		
Solid Wood Flooring		7 Days		
Engineered Wood Flooring		10 Days		
The Shortest Sampling Time				
ProductCategory		Shortest Lead Time		
Solid Wood Flooring		3 Days		
Engineered Wood Flooring		5 Days		

Section 4: Export Business Capacity

Export Business Capacity

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4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Solid Wood Flooring; Engineered Wood Flooring	Confidential	60
South America	Solid Wood Flooring; Engineered Wood Flooring	Confidential	5
Eastern Europe	Solid Wood Flooring; Engineered Wood Flooring	Confidential	10
Southeast Asia	Solid Wood Flooring; Engineered Wood Flooring	Confidential	5
Western Europe	Solid Wood Flooring; Engineered Wood Flooring	Confidential	10
Northern Europe	Solid Wood Flooring; Engineered Wood Flooring	Confidential	5
Southern Europe	Solid Wood Flooring; Engineered Wood Flooring	Confidential	5
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Solid Wood Flooring:340,000m ² ; Engineered Wood Flooring:370,000m ²				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Solid Wood Flooring	30,000m ² /Month	340,000m ²		
Engineered Wood Flooring	30,000m ² /Month	370,000m ²		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Brush Machine	No Information	2	10	Acceptable
Polisher	No Information	2	10	Acceptable
Single Coating Roller	No Information	2	5	Acceptable

Triple Lamp Dryer	No Information	2	5	Acceptable
Oil Sanding Machine	No Information	2	10	Acceptable
Infrared Ray Dryer	No Information	2	10	Acceptable
Brusher Machine	No Information	2	10	Acceptable
Dust Remover	No Information	2	5	Acceptable
Sanding Machine	No Information	2	10	Acceptable
Tongue And Groove Machine	No Information	2	10	Acceptable
Pre-press Machine	No Information	2	5	Acceptable
Hot Press Machine	No Information	2	10	Acceptable
Cutting Machine	No Information	2	10	Acceptable

5.4 Testing Machinery

Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
DryerBox	No Information	2	3	Acceptable
Abrasion Tester	No Information	1	4	Acceptable
Spectrophotometer	No Information	1	2	Acceptable

5.5 Subcontractors

Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)
N/A	N/A	N/A	N/A

Item	Content	Observations /Comments
5.6	If the factory has testing capability(including qualified staff, equipment and method or certified by any orgnization& 3rd parties & client)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.7	Subcontractors Type	<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other
5.8	Equipment Number	26



5.9	Production Line Number	2
5.10	Work Instruction	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.11	Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.12	Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.13	Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO 9001:2015	IAF;CNAS	02818Q11223R0 S	Solid Wood Flooring,Multilayer Engineering Wood Flooring Production And Service	09/Oct./2018- 08/Oct./2021
ISO 14001:2015	IAF;CNAS	02818E10572R0 S	Solid Wood Flooring,Multilayer Engineering Wood Flooring Production And Related activities	09/Oct./2018- 08/Oct./2021
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	ISET S.R.L	I/ISETC.0010201 90807	Solid Wood Flooring;Thickness From 8mm to 21mm	08/Aug./2019- 06/Aug./2022
CE	ISET S.R.L	I/ISETC.0011201 90807	Multilayer Engineered Wood Flooring;Thickness From 9mm to 12mm	08/Aug./2019- 06/Aug./2022
FSC	TUV	TSUD-COC-0008 44	N/A	11/May./2017- 10/May./2022



PEFC	TUV	10.698.759	Solid Wood Flooring; Engineered Wood Flooring;Veneer sheets,Lamella,Sawnwood	04/May./2017- 03/May./2022
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6.2 Quality Control Management

Item	Content	Observations /Comments
6.2.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No
6.2.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.2.3	Who does the QC/QA Manager /Supervisor report to?	Confidential
6.2.4	How many QA/QC inspectors in total?	8

No. of Employees in Each Production Line:

Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
Workshop	1	80	8

6.2.5 Average Guarantee Time

ProductCategory	Num	Unit
Solid Wood Flooring	5	Year
Engineered Wood Flooring	5	Year

6.2.6 The Longest Guarantee Time

ProductCategory	Num	Unit
Solid Wood Flooring	15	Year
Engineered Wood Flooring	15	Year

6.2.7	Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
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6.3 Supplier Management

Item	Content	Observations /Comments
6.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

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6.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.4 After Sales Service

Item	Content	Observations /Comments
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input checked="" type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.4.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No

6.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6.5 Overseas After Sales Service			
6.5.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.5.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input type="checkbox"/> Other	
6.5.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
6.5.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other	
Quality Management Process		Description	Photo
		N/A	N/A
Received the second-party or the third-party inspection records (inspection report)		Description	Photo
		N/A	N/A

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.



7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

**Section 8: R & D Capacity**

R&D Capacity					
8.1 Current Situation					
There is <u>0</u> R&D engineer in the company.					
Education Level	Headcount		Work Experience	Headcount	
Doctorate	0		Over 30 Years	0	
Post-Graduate	0		21-30 Years	0	
Graduate	0		11-20 Years	0	
Junior College	0		6-10 Years	0	
Technical School	0		2-5 Years	0	
High School	0		Less than 2 years	0	
Patent Situation					
Patent No.	The Name of the Patent	The Patent Type	Available Date		
ZL 2018 2 005510.1	Shaping Device For Carpenter's Craft Groove Stick Plate	The Patent for Utility model	07/Jan./2020		
Brand Situation					
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.	
5,290,799	Refer To The Photo	Class 19:parquet flooring;Parquet wood flooring;Veneer wood;Wood veneers;Wooden floor boards;Building timber;Building material,namely,semi-wo rked woods;Manufactured timber;semi-worked wood;Wooden flooring	19/Sep./2017- 31/Dec./2049	N/A	
The Average Time ForNew ProductsLaunched					
Product Category		Num	Unit		
Solid Wood Flooring		30	Days		
Engineered Wood Flooring		20	Days		
The Shortest Time For A New Item Launched					
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ProductCategory	Num	Unit
Solid Wood Flooring	15	Days
Engineered Wood Flooring	15	Days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list all key equipment used:	N/A	
Do R& D employees use any specific software for designing new products?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list the main software used:	N/A	
Please list all certifications and/or qualifications of the R & D department:	N/A	
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input checked="" type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input checked="" type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input checked="" type="checkbox"/> No	



Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input checked="" type="checkbox"/> No
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input checked="" type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input checked="" type="checkbox"/> No
What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input checked="" type="checkbox"/> Graphic processing <input type="checkbox"/> Create an entirely new product

New Products Launched quantity for each year

Product Category	Num	Unit
Solid Wood Flooring	10	Style
Engineered Wood Flooring	10	Style

8.2 R&D Real Case Description

Customer's Name	N/A
Customer's Location	N/A
Customer's Industry:	N/A
Order's Requirement Description:	N/A

8.3 Design Process

Process 1	Process 2	Process 3
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N/A	N/A	N/A
Description:N/A	Description:N/A	Description:N/A
8.4 Design Devices		
Device 1	Device2	Device3
N/A	N/A	N/A




Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to increase 40 percent of business.	1 Year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 Raw Material	2	 Gluing	3	 Pre-press
4	 Hot Press	5	 Cutting	6	 Tongue And Groove
7	 Edge Coating	8	 Drying	9	 Filling
10	 Sanding	11	 Coating	12	 Checking



13		14	N/A	15	N/A
Packing		N/A		N/A	

Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Custom Clearance Registration Form



PatentPhotos

Certification & Photos --Shaping Device For Carpenter's Craft Groove Stick Plate

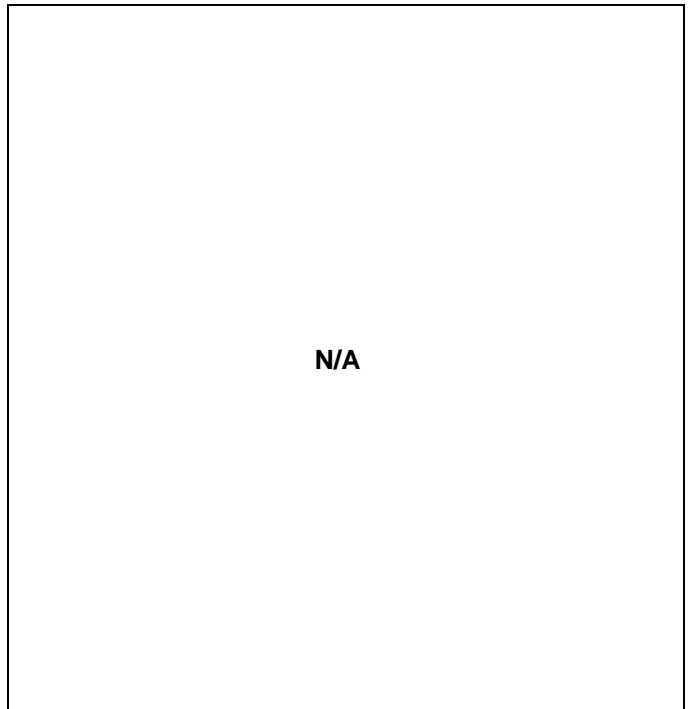
Certification & Photos -- N/A



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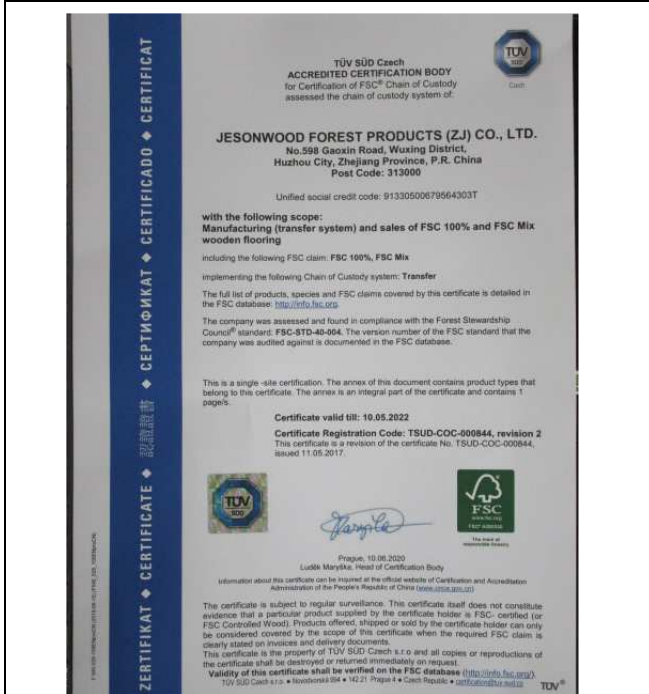
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N/A

Product Certification Photos

Certification & Photos --FSC



Certification & Photos --CE

Certification & Photos --PEFC



Certification & Photos --CE

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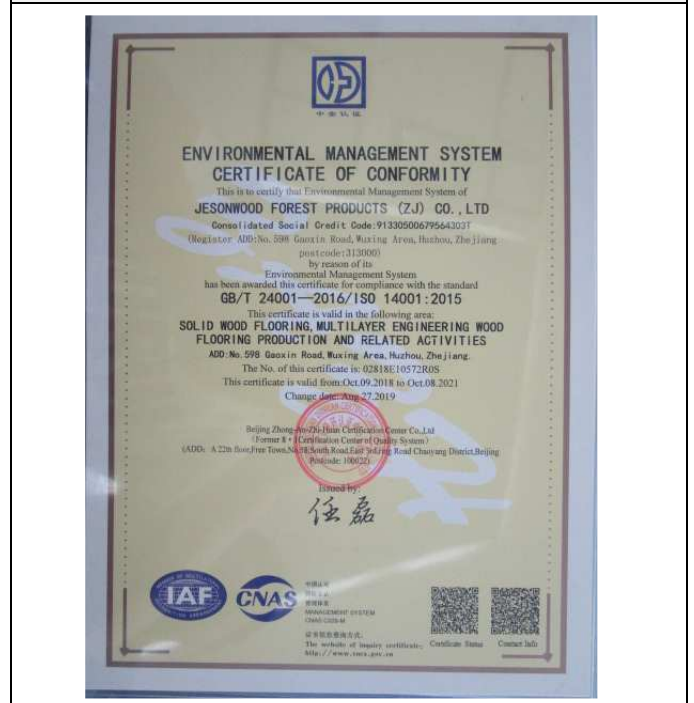


Quality Management System Certification Photos

Certification & Photos --ISO 9001:2015



Certification & Photos --ISO 14001:2015



TrademarkPhotos

Certification & Photos --Trademark

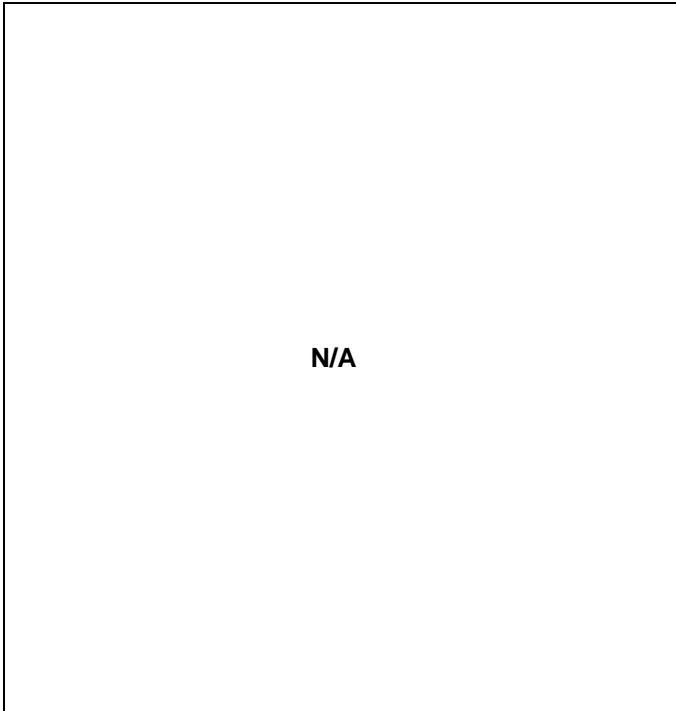
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Section 12: Company and Product Samples

Company and Product Samples	
Company Gate 	Office Building 
Office 	Workshop 
Product Sample-Solid Wood Flooring	Product Sample-Solid Wood Flooring



Product Sample-Solid Wood Flooring



Product Sample-Engineered Wood Flooring



Product Sample-Engineered Wood Flooring



Product Sample-Engineered Wood Flooring





Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Solid Wood Flooring	340,000m ²	Confidential
Engineered Wood Flooring	370,000m ²	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	50	
No. of suppliers (which cooperated over 2 times)	36	
No. of provinces which cooperation suppliers belong to	20	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	According to client's requirement	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	According to client's requirement	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Solid Wood Flooring	100m ²	7 Days
Engineered Wood Flooring	100m ²	10 Days



MOQ (In the last 12months)	<input type="checkbox"/> 10 以下 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input checked="" type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> 300 以上	
13.3 Real Case for Large Contract& Lead Time		
Products Name	Order (Within 12 Months)	Lead Time
Solid Wood Flooring	20,000m ²	2 Months
Engineered Wood Flooring	25,000m ²	3 Months
13.4 After-sales service capacity		
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	

-- End of Report --